

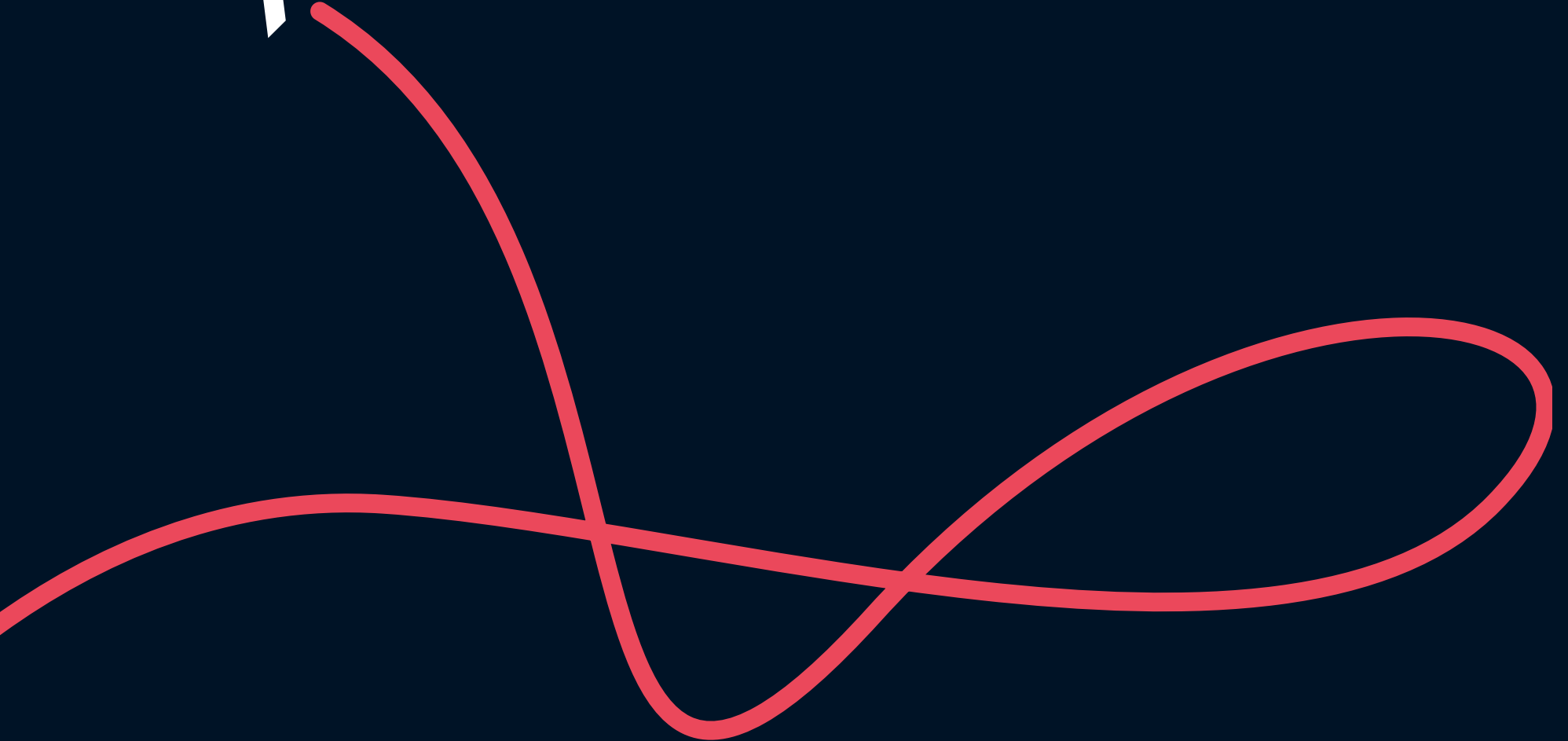
The Business Case for Co-Managed Services

Unlock measurable business impact through shared IT management enhancing resilience, efficiency, and cost control.

 Microsoft PowerApps Microsoft 365 Microsoft Dynamics Microsoft Azure Microsoft Security	 Data & AI Infra & Database Migration Azure Virtual Desktop	 Identity & Access Management Cloud Security Security Threat Protection	 Tier 1 Global Direct Microsoft Partner
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Summary

As organisations scale AI and data workloads, co-managed service models balance internal control with external expertise. This approach ensures agility, security, and predictable cost management while keeping teams focused on innovation.



ROI Metrics

KPI	Industry Benchmark	Exquitech	ROI Impact
Mean Time to Detect Threats	4.8 hrs	1.2 hrs	↓ Reduced downtime
Resolution Cost per Incident	\$1,200	\$520	↓ 35–50% lower support cost
System Availability	97.5%	99.8%	↑ Improved business continuity
IT Productivity	+22%	+38%	↑ Efficiency gains
SLA Adherence	92%	99.2%	↑ Higher service reliability

Supporting Insights

68% of IT leaders say **co-managed models** improved uptime and service continuity. (Gartner, 2024)

Hybrid IT management reduces annual downtime by **35%**. (IDC, 2024)

Co-managed support lowers incident resolution costs by **25–40%**. (Forrester, 2023)



Exquitech Value Block



Co-managed partnerships tailored to enterprise and SMB needs.



Advanced monitoring, AI-driven insights, and proactive response.



Proven client results achieving 48% faster incident resolution and 7.2% higher SLA adherence.



Book a Consultation

See How Exquitech Clients Achieved Measurable ROI

**Speak to our
Managed Services
team to tailor a
support model for
your business.**

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